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## HOSPITALITY SOLUTIONS

Add value to any hotel by providing security and a reliable wire-free environment 24/7, covering management of the entire property.

**Much more than a guest room lock.**

[www.saltohospitality.com](http://www.saltohospitality.com)

**SALTO**  
inspiredaccess



[esslockingsystems.com](http://esslockingsystems.com)

**847.767.3100**



# SMART ACCESS CONTROL



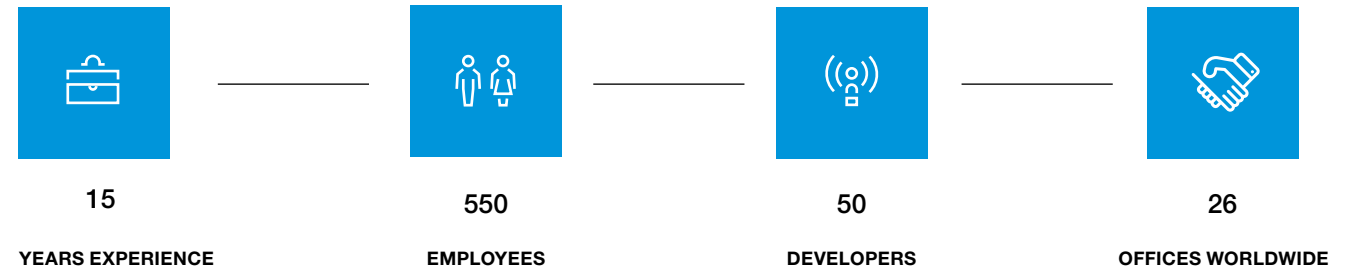
## INTRODUCING THE NEXT LEVEL OF CONNECTIVITY WITH YOUR GUEST

Since 2001, SALTO Systems has been delivering state-of-the-art, wire-free and keyless electronic access control solutions and has established a strong presence in the hospitality industry, developing innovative and reliable electronic locking solutions that improve guest experience, hotel management, design and security.

SALTO is driven by continuous innovation and is committed to developing the most technologically-advanced and aesthetically pleasing electronic locking solutions. Our pioneering SALTO Virtual Network SVN data-on-card platform provides stand-alone, networked locking solutions that continue to set SALTO apart. From the beginning, our technological expertise has evolved to leading positions in both cloud technology and mobile access solutions.

SALTO's access control technology platforms for hotels benefit the guest experience and enhance staff accessibility with unprecedented flexibility and security. Our complete premium electronic lock solutions – which include sleek designs that match any hotel décor – cover every corner of the access control spectrum from back-of-house organization to guest room management, with one easy-to-use system for hotels of all types and sizes.

SALTO hospitality electronic locks and mobile solution provide the optimal guest experience and the best utilization of hotel rooms, suites and meeting space infrastructure.



## REVENUE BY VERTICAL MARKETS



- HOSPITALITY 25%
- COMMERCIAL 25%
- EDUCATION 25%
- HEALTHCARE 15%
- OTHER 10%

SALTO access control solutions are in use worldwide in a never-ending range of challenging and unique applications and facilities. Due to the scalability of the system, smaller projects can be executed as well as large installations in a variety of vertical markets.



## CERTIFICATIONS



### ISO 9001

Regulatory compliance is essential in building trust and confidence in the effectiveness of our products, which is why we comply strictly to international product certifications. Our in-house testing ensures each and every product we sell surpasses the legal standards set by official regulatory bodies.



### ISO 14001

Certifications validate the quality of our products, ensuring consistent building quality and meeting environmental norms, while exceeding safety requirements in the hospitality sector.

### CARBON FOOTPRINT

In an effort to minimize any negative impact our business practices may have on the environment, our packaging is fully FSC certified. Our raw material sourcing is carefully curated to reduce our carbon footprint.

# HOSPITALITY SOLUTIONS WE PROVIDE



## GUEST EXPERIENCE

Smartphones for smarter access.

Incorporate new technologies that present exciting advantages to drive business to your hotel, providing your property with the cutting-edge technology to stand apart from the rest.

- **Mobile phones are the #1 item** brought on vacation by travelers.
- **2 out of 3 hotel online bookings** are made from a smartphone.
- **Mobile access presents new opportunities to drive business** to your hotel, improving both guest experience and hotel operations.



## HOTEL MANAGEMENT

Streamlined operations from back-of-house to front desk.

Be part of the latest trend in hotel management with a thorough understanding of hotel operations and guest needs while also providing the most advanced security management system for hotel properties.

- **Industry-specific software** that includes the same proven functionality that is already helping over 15,000 hospitality properties worldwide gain and maintain industry leadership.
- Quantifiable improvements that mean spending **less time on operations** thanks to tools that more effectively manage your hotel and incidents, and automate daily functions that free up staff to allow more interaction with guests.
- **Improves maintenance** planning and makes guest room turnover quicker and more coordinated.



## DESIGN

High quality and superb design aesthetic throughout our electronic lock range.

Enhance your hotel's distinctive positioning with SALTO's range of product options that elevate your brand throughout the property.

- **Solutions for virtually every touchpoint** that can affect the experience of your brand, and create unique keyless experiences for your guests.
- Wide range of designs including renowned global handle manufacturers, offering **unique door handles**.
- Access control solutions that **flexibly adapt to complement any hotel's style and door type**.

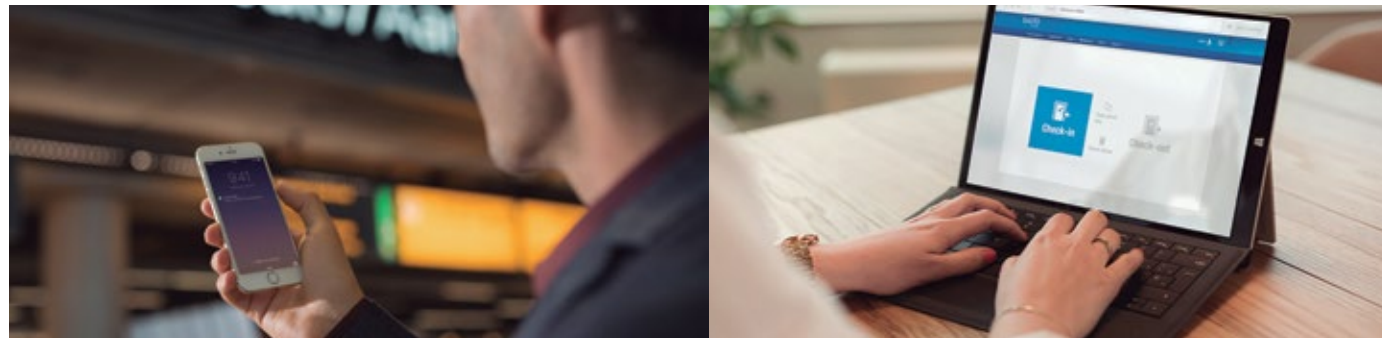


## SECURITY

Comprehensive 24/7 access control that covers your entire property.

Achieve reliable security thanks to full integration capacities with third-party hardware/software, providing safe, convenient and seamless guest access throughout the property.

- The natural movement of guests and staff is leveraged to **redefine your property's security** and improve overall access flow.
- **Peace-of-mind for everyone on the property:** from guests and staff, to suppliers and visitors.
- **Full control of who can access what, when and where in real-time**, and possible integration with CCTV, fire alarm, time and attendance, or other systems, centralized in one unique hotel management platform.





# SOLUTION FOR EVERY HOTEL TYPE

## CLIENTS

### SOLUTIONS SUITABLE FOR ANY TYPE OF GUEST ACCOMMODATIONS.

Security, efficiency and design are all essential aspects of access control in the highly competitive hospitality sector. SALTO offers complete solutions to each hotel type, both newly constructed and refurbished, by catering specifically to your needs, whether it be improving management performance or offering guests premium room wire-free access with JustIN Mobile.

**It's time to replace or upgrade your hotel electronic locking systems with SALTO wire-free access control technology. Our installed base of battery-operated electronic locks and solutions for the hospitality industry is one of the largest in the world.**



#### BUSINESS HOTEL

Fast, hassle free check-in & check-out giving business guests peace of mind.



#### LUXURY HOTEL

Premium access control, combining cutting edge technology and designer locks to create a magical experience.



#### BOUTIQUE HOTEL

Stylish products that fit the look and feel of the property, focused on a unique guest experience.



#### RESORTS

Scalable, flexible and wire-free secure access control solutions for large-scale premises.



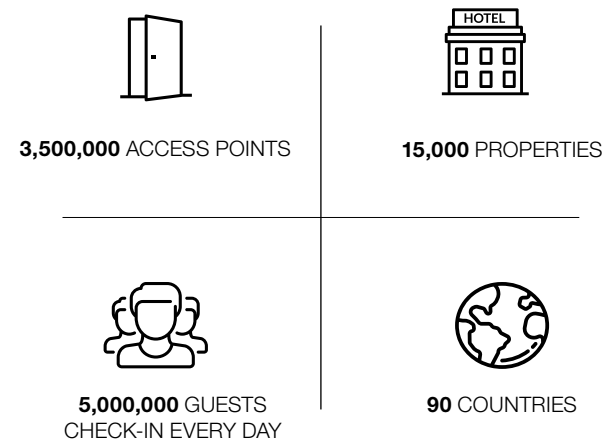
#### ECONOMY HOTEL

Efficient access control management aimed at value based guest experiences.



#### HOSTELS

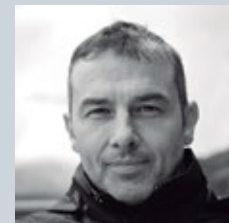
Improved cost-savings and management allow better security and control while keeping on budget.



### TRUSTED SYSTEM

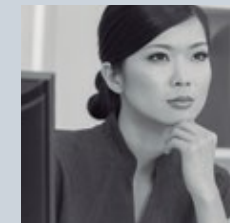
Proven in hospitality environments around the world.

With over 15,000 hotel projects worldwide, the success of SALTO's know-how is clear. For 15 years, SALTO's solutions have continued to evolve to better meet the expectations of an increasingly demanding market. This excellence is seen in the long-term satisfaction and relationships that we have with clients and partners.



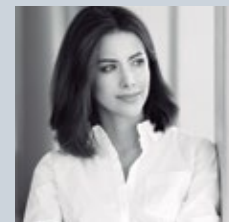
**JONATHAN SMITH**  
IT Manager

"SALTO offered me a great variety of solutions, making it the perfect fit for my hotel. Their wireless solution helped me avoid costly work on my building in addition to reinforcing my room management monitoring. A big plus is their collaboration with Colombo Designs, with an astonishing array of handles to offer. SALTO represents top notch quality."



**SAMANTHA DOE**  
Front Desk Manager

"Our SALTO Systems equipment was implemented in 2010 to facilitate the management of our staff. SALTO ProAccess SPACE has been a game changer in regards to time allocation and efficiency. Having total control of my team while knowing where my guests are helped me transform their hotel stay, and also better understand their needs. My customers are satisfied and so am I."



**JULIANA COLORE**  
Operations Manager

"SALTO is a company who sets their standards very high, from the outstanding quality of their products to exemplary service and support levels. The fact that we have installed thousands of locks at our hotels without a single failure, speaks volumes for the confidence we have in partnering with SALTO for the long term."



**MICHAEL CLARK**  
General Manager

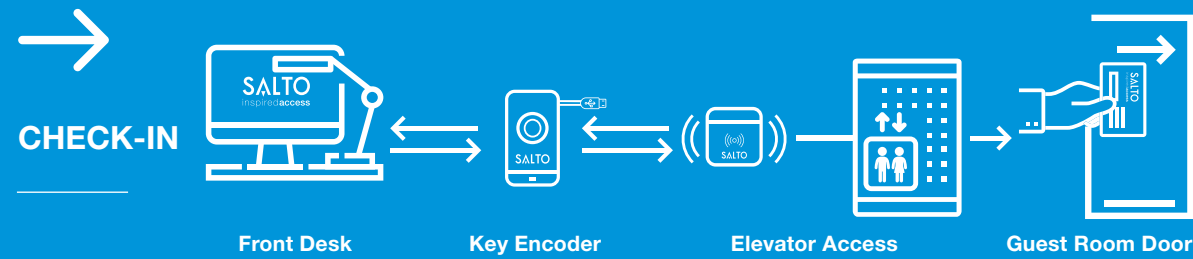
"My clients always praise the fact that SALTO's products work flawlessly and they truly appreciate being able to choose between Key Card and Mobile access with the JustIN Mobile app. They are never inconvenienced and have a feeling of being at home and not being a hotel guest. I personally enjoy not having to worry about lost keys, and changing my staff accreditations in no time when I need it."

# CORE TECHNOLOGY

# HOW IT WORKS

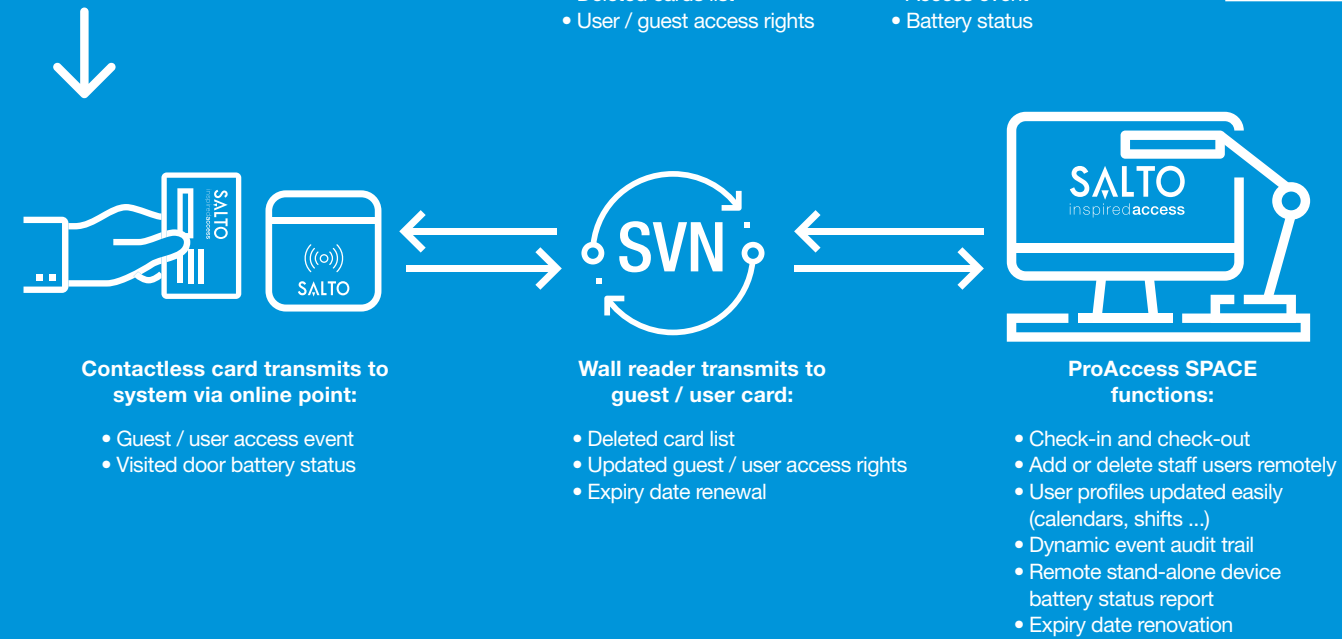
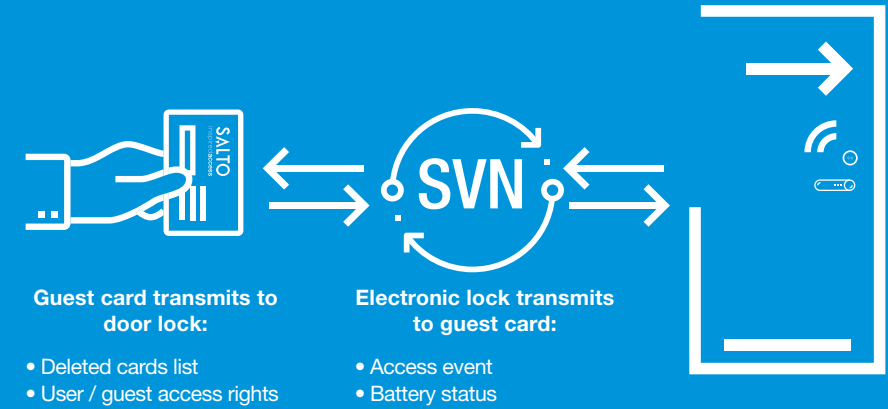
## SPEEDING UP CHECK-IN AND SIMPLIFYING HOTEL STAFF MANAGEMENT.

For the Hospitality market, SALTO has developed specific add-ons, which allow hotel clients to easily control all access and guest management needs with one wire-free, easy-to-use system. SALTO suits all sizes and types of hotels, providing an optimal guest experience and the best utilization of a hotel's rooms, suites and meeting space infrastructure.



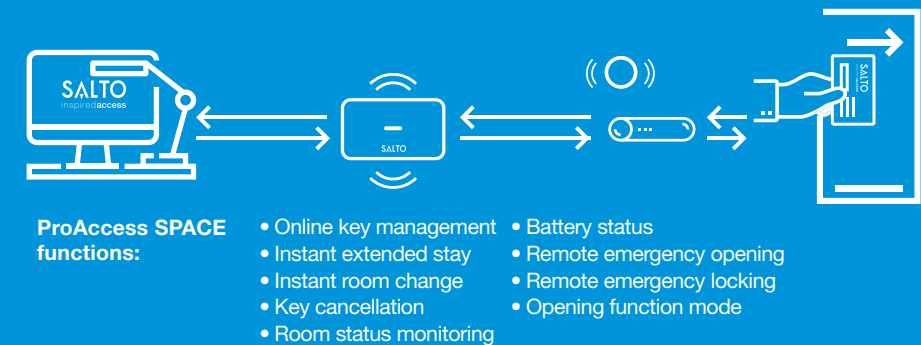
## SVN DATA-ON-CARD

Designed for use in hotels, SVN data-on-card enables guests & staff to work in a wire-free environment so there is no need to hard wire. SALTO offers a card-based system that permits the lock and the card to communicate via SVN. SALTO is a true Read & Write (R&W) solution.



## WIRELESS REAL-TIME

The advanced SALTO online wireless solution is the next step in battery operated access control. SALTO's Wireless solution brings real-time two-way encrypted communication between our wireless locks and the operator.



Beyond the real-time benefits that come from being wireless, the system includes SVN technology.

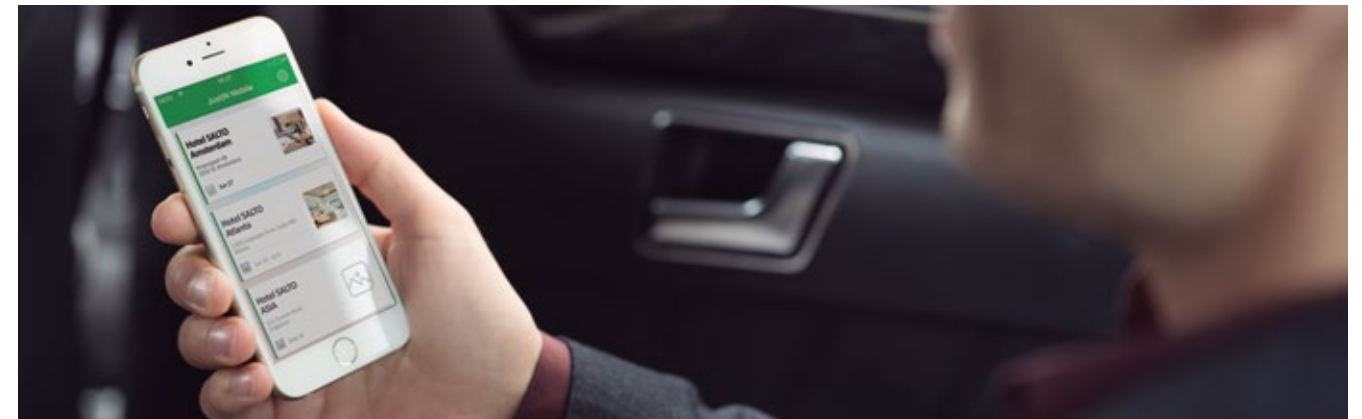
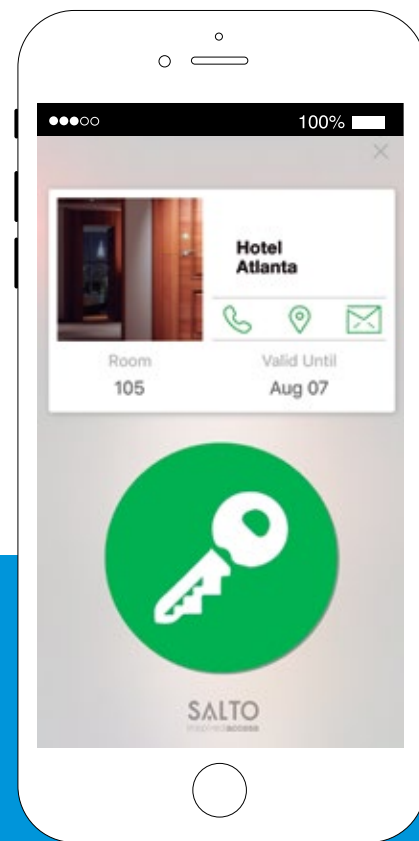


# MOBILE ACCESS

## SALTO's JUSTIN MOBILE TECHNOLOGY ALLOWS GUESTS TO USE THEIR SMARTPHONE AS A ROOM KEY.

The intuitive SALTO JustIN Mobile app communicates securely via the Cloud and enables guests to receive a room key online, anytime and anywhere. When guests arrive at your hotel, they can choose to go straight to their room and receive their key on their phone, or they can ask for assistance at reception. It's their choice.

Technologically cutting-edge, SALTO Mobile means the end of lost key hassles, expenses and waste. Plus, the technology isn't limited to hotel rooms — it can also be used on main entrance doors, elevators, parking barriers, meeting rooms, etc.



### THE EVOLUTION OF THE GUEST EXPERIENCE

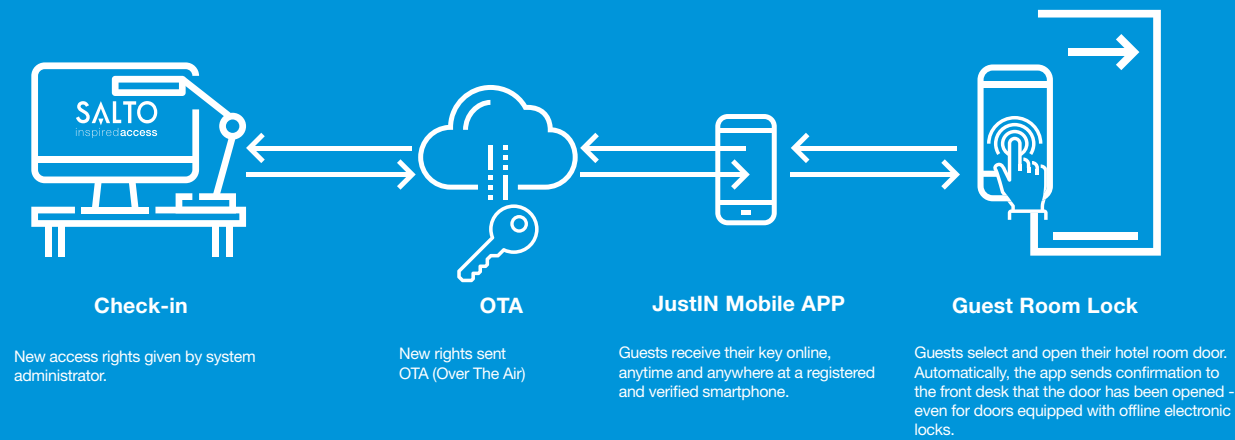
Provide your guests with a hotel experience they value and want to repeat by making check-in easier without sacrificing security and comfort.

### SIMPLE AND SAFE

Increase security and prevent fraud by improving control of staff access and management of access rights. Instant cancellation for lost keys provide both staff and guests security and peace of mind. Automatic guest key cancellation after check out adds another layer of security.

### HOW IT WORKS

SALTO JustIN Mobile access technology simplifies the arrival process of guests at a hotel. Receiving a key generated electronically on their smartphone, previously identified and authorized by the system, they can unlock their room door from the JustIN Mobile app once they reach their destination.



### JUSTIN MOBILE FEATURES



#### SECURE

- Smartphone authentication technology for verifying a mobile user's identity: PIN / Fingerprint.
- Encrypted data transfer between phone and lock means secure authentication.
- Fast and highly secure data transmission and anti-cloning technology protection.



#### BETTER GUEST EXPERIENCE

- Online key management.
- Instant extended stay.
- Instant room change.
- Personalized promotions.
- Works on iOS and Android smartphones.



#### HOTEL ROOM MANAGEMENT

- Minimize lost key expenses.
- 2-way communication to know when even offline locks have been opened via the app.
- A true welcome for your guest.
- Positioning as smart hotel, technologically cutting-edge.



#### STAFF & SECURITY OPERATIONS

- Back-of-house and staff operational efficiencies.
- Lock audit trail and low battery status monitoring for maintenance needed operations.
- Dynamic staff key management. Automatic key renewal and cancellation.
- Cancel guest and staff keys, updating the lock's blacklist through the user's mobile.



# FRONT DESK MANAGEMENT SOFTWARE

**EASY TO USE SOFTWARE ALLOWS HOTEL MANAGEMENT TO SEE THE HOTEL, NOT JUST A CHECK-IN SCREEN.**



When guests arrive at a hotel, they want to check-in quickly and make the best of their time, either for professional purposes or leisure. That means all the steps of the check-in process need to work flawlessly, from issuing a card to the guest to them being able to access their room, swimming pool, spa or other amenities.

For the Hospitality market, SALTO has developed specific add-ons, which allow hotel clients to easily control all access and guest management needs with one easy-to-use system. It suits hotels of all types and sizes, to provide better utilization of hotel rooms, suites and meeting space infrastructure.

ProAccess SPACE hotel add-ons include functionalities such as mobile keys (BLE), group check-in, real-time re-rooming and real-time extended stay. In addition to these, other key hotel features make it easy to control all guest room and back-of-house doors, online and offline, from one central location.

# PROACCESS SPACE

ProAccess SPACE is compatible with leading property management software (PMS) such as Micros FIDELIO, New Hotel, Protel, Infor, etc., and can also be used to manage SALTO Intelligent Energy Saving Devices (ESD).



## USER FRIENDLY

Web-based software with a user-centered interface that is simple and secure to use.



## FLEXIBLE

For use in any type of hotel, from those that need to control just a small number of rooms, up to the very largest resort properties that need to control thousands. Running the same system on different front desk workstations is not a problem.



## SMARTPHONE-BASED

Easy to incorporate mobile access control for some or all guests and staff where smartphone can be used as the key. Can be used with or as a replacement to RFID contactless credentials.



## SECURE

Display what's happening around your hotel and take control of every access point from guest rooms to guest service doors and back-of-house by means of one unique system providing reliable access control 24/7.



## EASY TO MAINTAIN

Free update program, catered to your needs, with just one installation in a single workstation.



## PMS

Powerful and secure Hotel Property Access Management Control system designed to fulfill front and back office needs, while being compatible with most property management software.

# ELECTRONIC HOTEL LOCKS



## ALL-INCLUSIVE ACCESS CONTROL SOLUTIONS TAILORED TO SUIT YOUR HOTEL'S NEEDS.

SALTO's broad product range covers every aspect of the access control spectrum, from back-of-house, to guest services doors, to guest room doors management. SALTO provides hospitality an access control system with unprecedented flexibility.



# INTELLIGENT LOCKING SYSTEM



**GUEST ROOM**

**WIRELESS ELECTRONIC LOCKS**

Much more than a guest room lock.



**GUEST SERVICES**

**SECURITY DOORS**

Smarter access control.



**BACK-OF-HOUSE**

**SIMPLIFYING PHYSICAL ACCESS CONTROL**

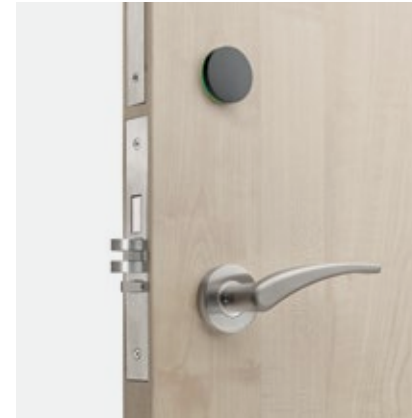
Solutions for virtually every access point.





**GUEST ROOM**

Smart, secure and easy to install, SALTO's premium hotel electronic locks need no hard wiring and provide a wire-free networked locking solution with a modern range of features, without sacrificing security or design.



**ÆLEMENT FUSION**

Electronic lock with a sleek reader accentuated by an interactive light ring, providing a minimalistic design that blends with any hotel décor. Ælement Fusion eliminates lock hardware on the door by encasing all electronic components inside the door itself, making security virtually invisible.

**FINISH**

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**READER FINISH**

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**MODELS**

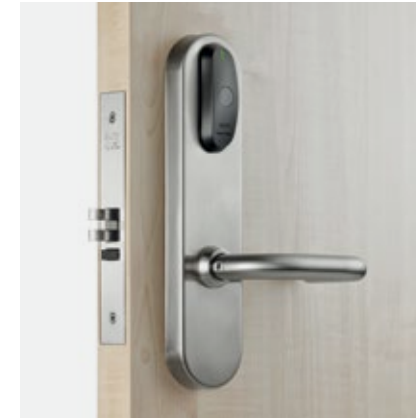
ANSI

**TECHNOLOGY**

RFID NFC BLE

**PLATFORMS**

VIRTUAL NETWORK WIRELESS



**XS4 ORIGINAL**

The XS4 Original wide body version for ANSI mortise locks is specially designed to be compatible with most ANSI mortise locks and tubular latches. It is specially designed for use on busy, high traffic doors that need additional strength.

**FINISH**

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**MODELS**

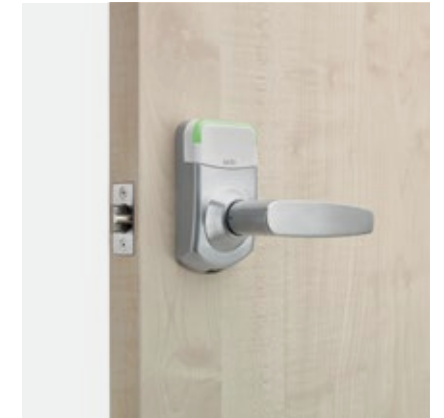
ANSI

**TECHNOLOGY**

RFID NFC BLE

**PLATFORMS**

VIRTUAL NETWORK WIRELESS



**XS4 MINI**

Stylish design being inherent to SALTO's DNA, the XS4 Mini ANSI delivers with its small, discreet lock along with a modern, clear LED aesthetic.

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**MODELS**

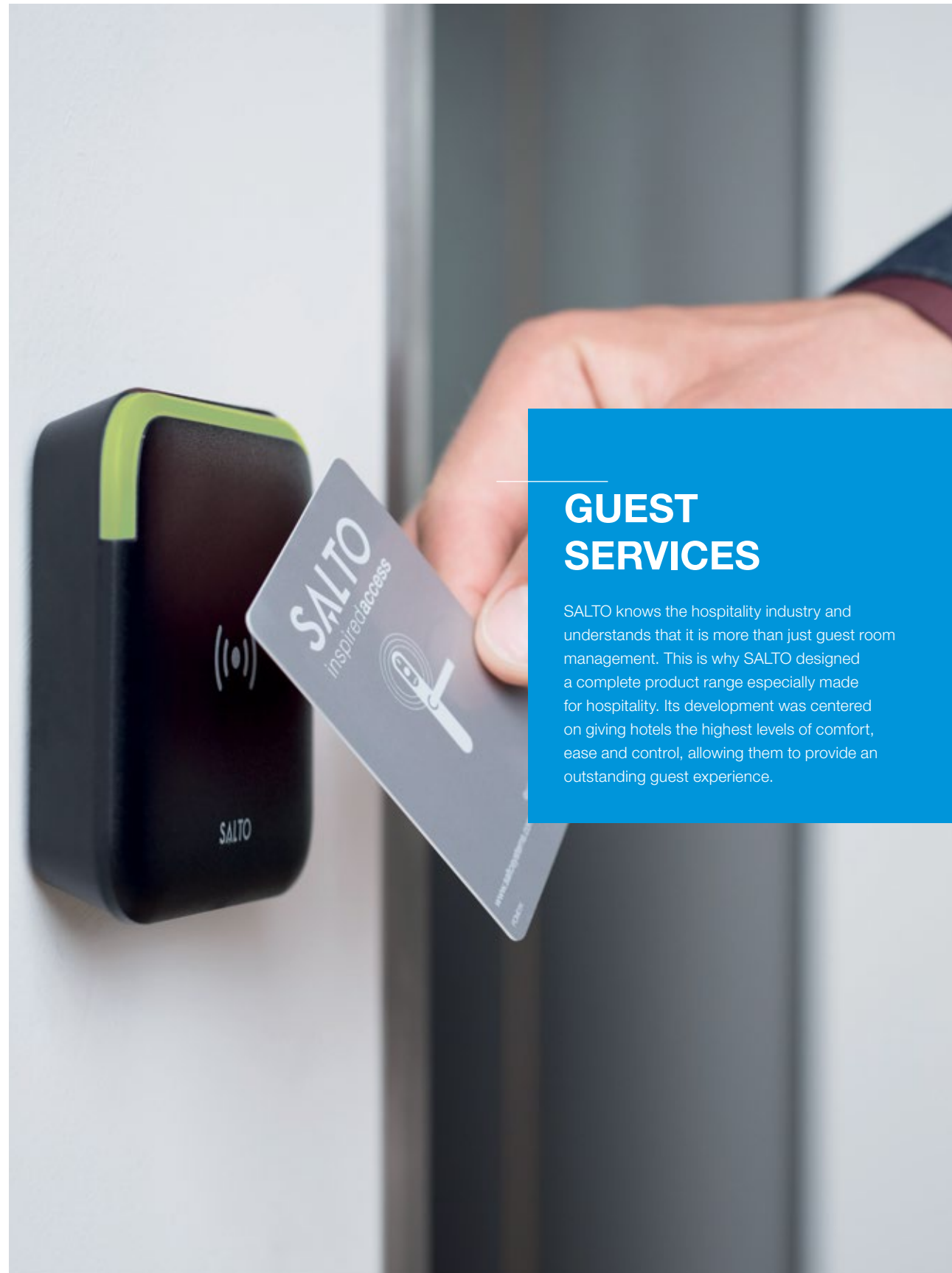
ANSI

**TECHNOLOGY**

RFID NFC BLE

**PLATFORMS**

VIRTUAL NETWORK WIRELESS



## GUEST SERVICES

SALTO knows the hospitality industry and understands that it is more than just guest room management. This is why SALTO designed a complete product range especially made for hospitality. Its development was centered on giving hotels the highest levels of comfort, ease and control, allowing them to provide an outstanding guest experience.



### WALL READERS

Wide range of hard-wired wall readers for a huge variety of needs and uses. Used as an access control point and an update terminal for SVN data-on-card, the wall reader rewrites the new credentials and information onto the cards presented.

#### READER FINISH



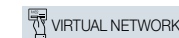
#### MODELS

ANSI

#### TECHNOLOGY



#### PLATFORMS



### GLASS DOOR LOCKS

For use with standard glass doors. Its unique 'sandwich body' construction makes it easy to install. Smaller locks fitting glass doors are also available.

#### FINISH



#### READER FINISH



#### MODELS

DIN

#### TECHNOLOGY



#### PLATFORMS



### LOCKER LOCKS

Locker lock offers protection against theft to a wide range of lockers, cupboards, display cabinets, boxes, etc., by integrating them into the SALTO wire-free electronic access solution for Hospitality.

#### FINISH



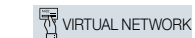
#### MODELS

STANDARD

#### TECHNOLOGY



#### PLATFORMS





**BACK-OF-HOUSE**

Ensuring peace of mind for everyone who legitimately accesses a property, SALTO not only controls and secures guest rooms; it can also be used to manage all back-of-house doors used by staff, visitors and suppliers. SALTO provides full control of who can access what, when and where, within the entire property, and can integrate this with CCTV, alarm, time and attendance or other systems, if required.



**ELECTRONIC CYLINDERS**

Extensive range of wire-free, stand-alone electronic cylinders designed for any kind of standard door where fitting a conventional electronic lock is not possible or required.

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[Color swatches]
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- MODELS**  
ANSI CABINETS  
PADLOCK RACKS
- TECHNOLOGY**  
RFID NFC
- PLATFORMS**  
VIRTUAL NETWORK WIRELESS



**KEYPAD LOCKS**

A complete range of electronic door locks with keypad to use your own contactless key plus your personal code to open the door with just a few simple taps on a keypad. Increases security and flexibility as it offers three forms of authentication.

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- MODELS**  
ANSI
- TECHNOLOGY**  
RFID NFC
- PLATFORMS**  
VIRTUAL NETWORK WIRELESS



**PANIC BARS**

Advanced panic bar solutions enable emergency exit doors equipped with panic bars to be controlled with an innovative stand-alone electronic locking system.

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- MODELS**  
ANSI
- TECHNOLOGY**  
RFID NFC BLE
- PLATFORMS**  
VIRTUAL NETWORK WIRELESS



# DOOR HANDLE DESIGNS

## COLOMBO BY SALTO

### STANDARD LINE

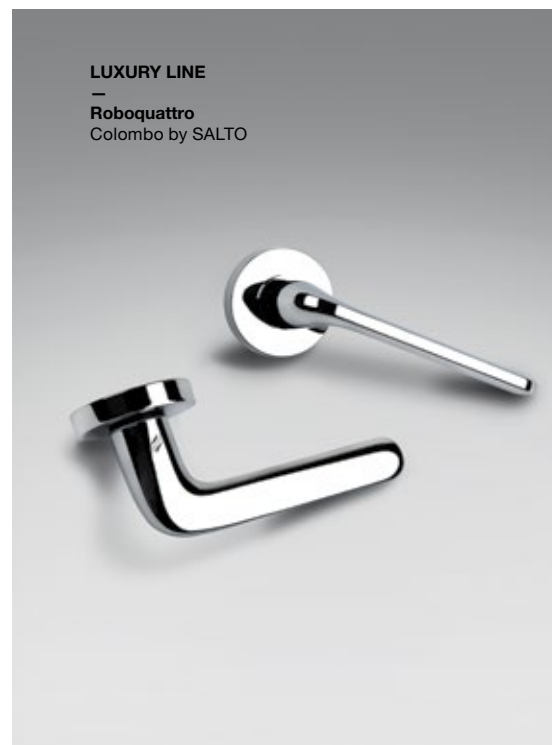
Our Standard line provides minimalistic and simple handles, fitting any style while offering robustness and comfort. The linear shapes make these handles multifunctional and easy to implement in any environment. Manufactured by SALTO, these handles strike a great balance between function and efficiency, while also offering the choice of 6 different finishes.



LUXURY LINE  
—  
Elle  
Colombo by SALTO

### LUXURY LINE

The Luxury line includes a range of high quality handles designed by our partner, Colombo Design. This quality Italian manufacturer selected its best designs to offer the finest combination with SALTO's locking solutions. Their perfect finish and neat appearance will blend entirely with delicate surroundings, to embellish the most sophisticated places. The Luxury line is also available in 6 different finishes.



LUXURY LINE  
—  
Roboquattro  
Colombo by SALTO

### PREMIUM LINE

The Premium line offers a selection of refined handles with a modern and stylish design. Made of superior quality materials, this distinctive line complements the appearance and aesthetic value of your hotel. The Premium line of handles is also available in 6 different finishes.



PREMIUM LINE  
—  
Kingston  
SALTO

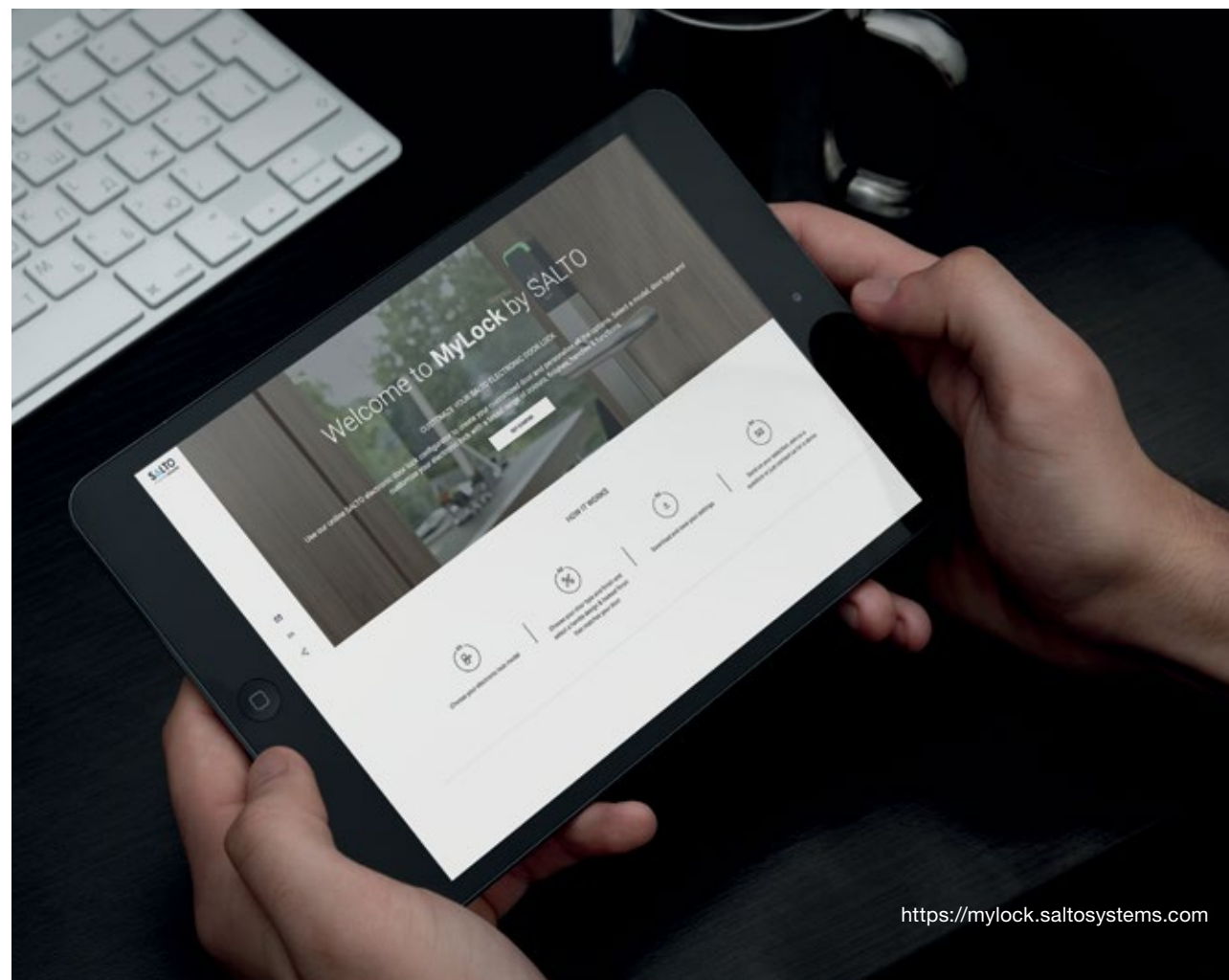
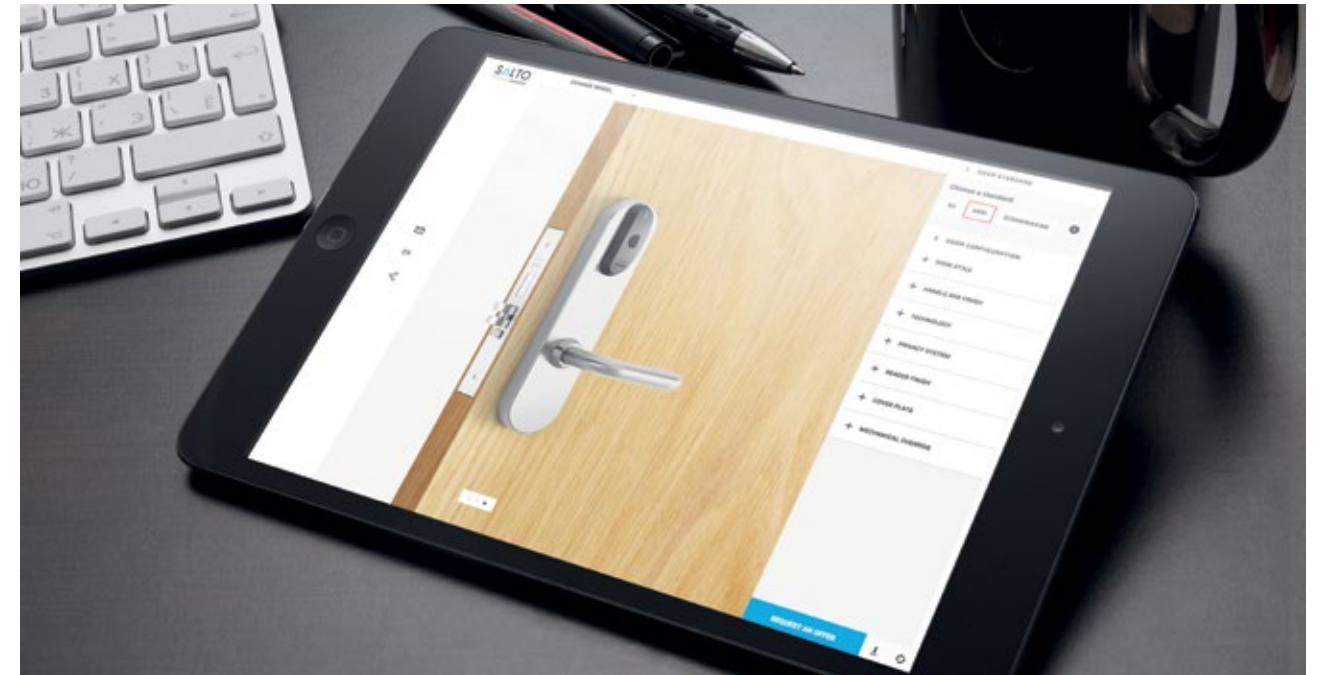
# BUILD YOUR OWN DOOR

## CUSTOMIZE YOUR ELECTRONIC DOOR LOCK

Select an electronic lock model, door type and customize your SALTO door lock with a range of colors, finishes and handle options.

This innovative tool will allow for complete visualization and customization of the locking solutions chosen by the user. By accessing the web page, the user is able to select the door lock model online to configure and create a customized door by personalizing everything. Select a model, door type, and customize your SALTO door lock with a wide range of colors, finishes and handles.

**SALTO continues to innovate by launching a unique customization tool for the access control industry.**

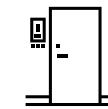


<https://mylock.saltosystems.com>



### CHOOSE YOUR ELECTRONIC LOCK MODEL:

Choose your favorite electronic lock model (ANSI, Euro or Scandinavian standards) to create your customized door and personalize everything.



### CHOOSE YOUR DOOR TYPE AND SELECT A HANDLE DESIGN:

Choose a door type, finish, handle design and lockset finish that match your door.



### DOWNLOAD AND SAVE YOUR SETTINGS:

Once the door configuration is complete, you can store and compare it against previously-configured door lock models or save it as a PDF.



### CONTACT US:

Send us your selection, ask us a question or just contact us for a demo.

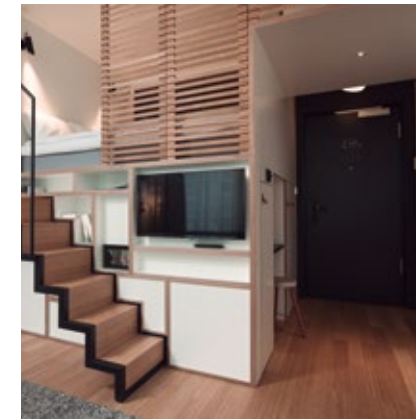
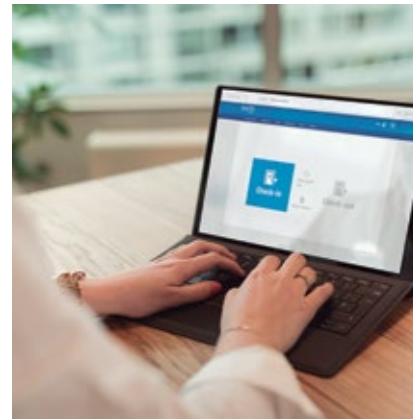


# TECHNOLOGY PARTNERS

Our access control solutions are focused on simplicity and efficiency, removing complicated and expensive wiring and introducing wireless technology and mobile access with real long-term advantages for hoteliers. One aspect that differentiates SALTO's Hospitality access platform is the ability to combine and incorporate it with other room, building and management systems, increasing efficiency at a managerial level and optimizing security for your premises.

Whether you seek guest apps, PMS, room management systems, check-in solutions or complete building management systems solutions – you will find them by connecting to the SALTO Hospitality technology partner network.

The best way to develop valued solutions is to build strong partnerships with leading companies. By working with excellent partners in related industries, SALTO is able to offer the most complete and reliable hospitality solutions.



## GUEST APPs:

Valuable partnerships with reputable providers of Mobile App services for the hospitality industry. SALTO and our partners are driven by the opportunity for our hotel clients to provide a superior guest experience to clients, whether by offering mobile functionalities or superior management standards.

**DIRECT BOOKINGS**

**CHECK-INS AND CHECK-OUTS**

**GUEST LOYALTY PROGRAMS**

**MOBILE KEY**

## PMS:

SALTO Hospitality solutions are compatible with most PMS software providers in the industry, making property management easier and more efficient.

**FRONT DESK OPERATIONS**

**ONLINE RESERVATIONS**

**ACCOUNTS RECEIVABLE**

**KEY ISSUING OR GUEST CHECK-IN**

## CHECK-IN SOLUTIONS:

Checking in and out of hotels will never be the same again, as significant innovations and progress mean guests can now choose how and when they check-in, thanks to the support and expertise of key partners of SALTO Hospitality.

**KIOSK CHECK-IN**

**PAYMENT SYSTEMS**

**TABLET CHECK-IN**

**MOBILE ACCESS / KEY ISSUING**

## RMS – ROOM MANAGEMENT SYSTEM:

Room Management Systems (RMS) are automated software and hardware applications that serve to control the various aspects of a guest's room. SALTO has created key partnerships in this field and incorporates the latest RMS technology with the most comprehensive wire-free access control system.

**ENERGY EFFICIENCY / ENERGY SAVING SYSTEMS**

**GUEST PRESENCE**

**REMOTE DIAGNOSIS OF ROOM EQUIPMENT**

**IPTV**

## BUILDING MANAGEMENT SYSTEMS:

For the complete control of a property, a flexible and truly integrated framework must first be put into place. BMS combines all functions of a hotel property system into an automated network, grouping security aspects such as time and attendance systems or CCTV video-surveillance.

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CH1-USA-SAL-06-18

