#### **COMPANY OVERVIEW**

SALTO Systems' unique networked wire-free escutcheons and electronic cylinders can be used for an extensive range of access control applications. It's the first data-on-card RFID system that can be upgraded at any time. Now with advanced SALTO XS4 online battery-operated wireless lock system, you can experience real-time access control solutions without the need for wiring.

Welcome to the access, Welcome to SALTO Systems.

www.saltosystems.com





847.767.3100



# Innovative thinking keeps you one jump ahead."

Realising tomorrow's keyless buildings today with innovative thinking and advanced technology





Visualization of the access events in different buildings through SALTO KS cloud technology

XS4 GEO cylinder

# # VISION REVOLUTIONIZE ACCESS CONTROL

In 2001 when SALTO was created, the founding 5-person team shared one clear objective: to deliver a world-class access control system that was simple to use and extremely efficient, giving users the ability to control all their access needs and secure all their doors without complex and expensive wiring.

SALTO has delivered on that goal with a series of ground-breaking products and technologies that have come directly from its high level commitment to R&D, its in-house manufacturing and local sourcing of components and materials and its location in Oiartzun (Spain) in the center of Spain's lock and hardware industry.

Inspiration, dedication and passion have seen SALTO achieve significant success, leading the company in little more than 15 years to become one of the world's top 5 manufacturers of electronic access control systems.

# # PRODUCTS WIRE-FREE ELECTRONIC ACCESS SOLUTIONS

In 2002 SALTO launched its pioneering SVN (SALTO Virtual Network) platform -- the first stand-alone, battery-powered electronic locks for access control.

The basis of SVN is its data-on-card technology with patented read-write functionality that allows wire-free electronic locks and cylinders to be virtually networked and centrally controlled by the ProAccess software family.

With its online and real-time Wireless technology, SALTO enhances the usability of virtually every building environment by securing a vast range of access points and enabling the monitoring and control of every user. And with the latest XS4 2.0 line, SALTO complements the existing XS4 Original range with products that deliver even greater technological and design performance.

This new range, like all SALTO hardware and software, can be networked without wires to provide real-time intelligence and instant control, while enabling integration with existing systems to improve manageability and enhance the end-user experience.

#### **MILESTONES**

**2001** Presentation of the first battery-powered offline escutcheons for electronic access control without wires.

**2002** Launch of SVN -- the SALTO Virtual Network -- a data-on-card system with patented read-write functionality that continues to revolutionize the access control world and set the standard for imitation systems.

**2004** Introduction of wire-free electronic escutcheons with RFID technology.

**2008** Presentation of SALTO Wireless, the first networked radio system for access control in real-time.

**2009** Introduction of Ælement, SALTO's RFID design-lock with wire-free technology and with a minimalist design targeted at hospitality and high-end residential properties.

**2012** Launch of XS4 GEO, SALTO's wire-free electronic cylinder range with a vast offering of product profiles that permit a virtually unlimited number of applications.

**2014** Launch of Clay by SALTO, a cloud-based access control solution with features such as remote opening and instant blocking to provide both outstanding security and usability, and is especially well-suited for small and medium enterprises.

**2014** Presentation of the XS4 Mini, the first stage of the XS4 2.0 platform. The XS4 Mini's smart compactness simplifies installation in virtually any kind of door, complementing any type of architecture or interior design.

**2015** Launch of ProAccess SPACE, with a user-friendly interface that accompanies this web-based software enabling fast, easy installation and updates to all operator terminals in a building.

**2016** Reinforcing the XS4 2.0 platform, the XS4 One escutcheon is the most advanced stand-alone electronic lock, as it now uses SALTO JustIN mobile technology that allows for the receipt of both user and hardware event information OTA (Over The Air), without the need of any additional infrastructure.



Component testing in R&D department

Functional test in manufacturing

# # QUALITY FROM RESEARCH TO SHIPPING

At SALTO headquarters located in Oiartzun, in Spain's Basque Country, Research & Development, Production and Logistics are centrally managed at the same facility. SALTO's ultra-modern "just- in-time" manufacturing site includes a powerful electronic production management system comprised of assembly lines and automated warehousing of both components and final product. The company vision and culture ensure the continued value-based investment in people and technology so that SALTO is best able to continue to develop the solutions that effectively meet the market's access control needs today and in the future. SALTO is ISO 9001 certified for quality management and ISO 14001 for environmental management.

Providing access in over 90 countries, securing more than 3 million doors, being used by an estimated 15 million people per day.

# # TEAM A LARGE FAMILY WITH GLOBAL PARTNERS

With the goal of consistently delivering outstanding product solutions and service to SALTO clients worldwide, SALTO continuously builds upon its already extensive international distribution network.

This wide-reaching and ever-growing family of specially trained expert partners work with SALTO's own 25 branches worldwide to together grow a presence in over 90 countries. SALTO partners are selected for their technical as well as local market knowledge. Our partner professionals are ideally suited to serve customers' initial consultations for identifying the right SALTO system, through to a trouble-free installation and after-sales support as required, and to assist when the time is right to extend upon the initial SALTO project.

#### **Board of SALTO Systems**

Gonzalo Marco, CFO Marc Handels, CMSO Javier Roquero, CEO Santiago Estevas, COO Juan Imedio, CTO (from left to right)





XS4 2.0 platform - the new standard in access control



Free2Move.org Initiatives

# # MARKETS OUTSTANDING WORLDWIDE PROJECT REFERENCES

SALTO access control solutions are in use worldwide in a never-ending range of challenging and unique applications and facilities.

Core markets include commercial and manufacturing environments, public institutions, healthcare facilities of all types, educational settings and campuses, transport installations, leisure facilities as well as the hospitality sector. SALTO solutions cover so many projects in so many markets due to the scalability of the system -- smaller projects can be implemented and then as required easily expand to larger, even transnational solutions for up to 4 million users and 65,000 doors.

## # SOCIAL RESPONSIBILITY SALTO'S FREE2MOVE.ORG INITIATIVE

SALTO Systems takes very seriously its responsibility to play a leading role in the social development of the local community around its many offices throughout the world.

In 2005 this effort was channelled into creating the Free2move. org social initiative that works to promote handicapped sport as a means of achieving greater social integration, and thereby defying the assumption that people with a physical disability cannot lead a life of excellence and achievement.

Free2move.org actively supports 10 projects (individuals and teams) in six countries, including at such prestigious events as the Paralympic winter games in Sochi, World skiing championships as well as European and national paratriathalon competitions.

#### **SELECTED INTERNATIONAL REFERENCES**

#### Commercial

Cambridge Innovation Center (Boston, USA) | Schreiber Foods (Green Bay, USA) | Austrian National Bank (Vienna, Austria) | Deutsche Telekom AG (Ismaning, Germany) | Nestlé (Nunspeet, Netherlands)

#### Government

Tyndall Air Force Base (Panama City, USA) | Naval Air Station Fort Worth (Fort Worth, USA) | National Assembly (Paris, France) | Ministry of Interior (Abu Dhabi, UEA)

#### Healthcare

NYU Medical Center (New York, USA) | McGill Health Center (Montreal, Canada) | Anglican Retirement Village (Sydney, Australia) | Sant Joan Reus Hospital (Barcelona, Spain)

#### **Education**

Princeton University (Princeton, USA) | University of Toronto (Toronto, Canada) | Tecnológico de Monterrey (Monterrey, México) | Oxford University (Oxford, UK)

#### Hospitality

The Grand Del Mar Hotel (San Diego, USA) | Ushuaïa Ibiza Beach Hotel (Ibiza, Spain) | | Hotel Breidenbacher Hof (Düsseldorf, Germany)

#### Leisure & Entertainment

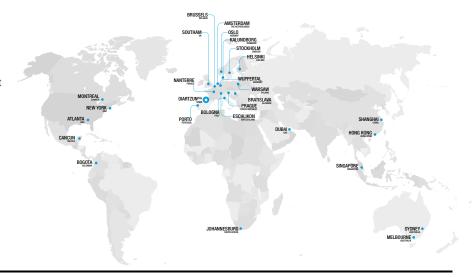
Spa le Saint-Jude (Montreal, Canada) | San Mames Barria Football Stadium (Bilbao, Spain) | Marina Bay Sands Convention Centre (Singapore) | Stage Musical Theatre (Hamburg, Germany) | British Museum (London, UK)

#### **Transport**

O'Hare International Airport (Chicago, USA) | Hartfield Jackson Airport, (Atlanta, US) | Heathrow Airport (London, UK) | Munich Airport (Munich, Germany) | Barcelona Metro System (Barcelona, Spain)

# SALTO Worldwide

At SALTO we are very focused on listening to the market and to our customers, wherever they may be, to ensure that we understand how to best offer value-added solutions. It is this level of service and support that differentiates SALTO, and it is also why SALTO products can be found in over 90 countries around the world.



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